

Jimmy Calanchini

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EDUCATION

Ph.D. University of California, Davis

Social Psychology, 2016

Minor: Quantitative Psychology

Dissertation: *Angry expressions induce extensive processing of persuasive appeals*

Committee: Jeff Sherman (Chair), Cynthia Pickett, Philip Shaver

M.A. University of California, Davis

Social Psychology, 2011

Thesis: *Efficient control regulates bias under time pressure*

Adviser: Jeff Sherman

B.A. University of California, Davis

Psychology, 1997

Minor: Religious Studies

ADDITIONAL EDUCATION

University of California, Davis

Center for Educational Effectiveness: Strategies for Effective Course Design (2015)

Princeton University

Summer Institute in Social Psychology: Social Influence in Groups (2011)

Stanford University

Summer Institute in Political Psychology (2010)

FELLOWSHIPS AND AWARDS

2015 Alexander von Humboldt Research Fellowship (\$105,000)

2015 UC Davis Dissertation Year Fellowship (\$43,700)

2015 Ford Foundation Dissertation Fellowship, Honorable Mention

2014 UC Davis Psychology / Institute of Governmental Affairs Research Travel Award (\$1,250)

2014 UC Davis Social Sciences Dean's Doctoral Fellowship for Excellence (\$1,000)

2014 UC Davis Psychology Dissertation Fellowship (\$11,300)

2014 UC Davis Dukes Travel Award (\$500)

2013 SPSP Diversity Fund Travel Award (\$500)

2013 SPSP Graduate Student Travel Award (\$500)

2011 Ford Foundation Predoctoral Fellowship, Honorable Mention

PUBLICATIONS

- Calanchini, J.**, Moons, W. G., & Mackie, D. M. (In Press). Angry expressions induce extensive processing of persuasive appeals. *Journal of Experimental Social Psychology*.
- Rivers, A. M., **Calanchini, J.**, & Sherman, J. W. (In Press). The self-regulation of implicit social cognition. In K. D. Vohs & R. F. Baumeister (Eds.), *Handbook of self-regulation: Research, theory and applications* (3rd Ed.). New York: Guilford Press.
- Lai, C. K., Skinner, A. L., Cooley, E., Murrar, S., Brauer, M., Devos, T., **Calanchini, J.**, Xiao, Y. J., Pedram, C., Marshburn, C. K., Simon, S., Blanchar, J. C., Joy-Gaba, J. A., Conway, J., Redford, L., Klein, R. A., Roussos, G., Schellhaas, F. M. H., Burns, M., Hu, X., McLean, M. C., Axt, J. R., Asgari, S., Schmidt, K., Rubinstein, R., Marini, M., Rubichi, S., Shin, J. L., & Nosek, B. A. (in press). Reducing implicit racial preferences: II. Intervention effectiveness across time. *Journal of Experimental Psychology: General*.
- Ramos, M. R., Baretto, M., Ellemers, N., Moya, M., Ferreira, L., & **Calanchini, J.** (2015). Exposure to sexism can decrease implicit gender stereotype bias. *European Journal of Social Psychology*.
- Smaldino, P. E., **Calanchini, J.**, & Pickett, C. (2015). Theory development with agent-based models. *Organizational Psychology Review*, 5(4), 300-317.
- Skorinko, J., Lun, J., Sinclair, S., Marotta, S., **Calanchini, J.**, & Paris, M. (2015). Reducing prejudice across cultures via social tuning. *Social Psychological and Personality Science*, 6(4), 363-372.
- Loersch, C., Bartholow, B., Manning, M., **Calanchini, J.**, & Sherman, J. (2015). Intoxicated prejudice: The impact of alcohol consumption on implicitly and explicitly measured racial attitudes. *Group Processes & Intergroup Relations*, 18(2), 256-268.
- Calanchini, J.**, Sherman, J., Klauer, C., & Lai, C. (2014). Attitudinal and non-attitudinal components of IAT performance. *Personality and Social Psychology Bulletin*, 40(10), 1285-1296.
- Klauer, C., Hölzenbein, F., **Calanchini, J.**, & Sherman, J. (2014). How malleable is categorization by race? Evidence for competitive category use in social categorization. *Journal of Personality and Social Psychology*, 107(1), 21-40.
- Sherman, J. W., Krieglmeier, R., & **Calanchini, J.** (2014). Process models require process measures. In J. W. Sherman, B. Gawronski, & Y. Trope (Eds.) *Dual process theories of the social mind*. New York: Guilford Press.
- Calanchini, J.** & Sherman, J. W. (2013). Implicit attitudes reflect associative, non-associative, and non-attitudinal processes. *Social and Personality Psychology Compass*, 7(9), 654-667.
- Calanchini, J.**, Gonsalkorale, K., Sherman, J. & Klauer, C. (2013). Counter-prejudicial training reduces activation of biased associations and enhances response monitoring. *European Journal of Social Psychology*, 43(5), 321-5.

UNDER REVIEW

- Calanchini, J.**, Sherman, J. W., Klauer, K. C., & Ferrer, E. An Empirical Validation of the Quadruple Process Model of Implicit Attitudes Against Alternate, Theoretically Defensible Specifications.

Helman, E., Flake, J. K., & **Calanchini, J.** Implicit racial bias associated with disproportionate homicides by police officers.

Calanchini, J., Rivers, A. M., Sherman, J. W., & Klauer, K. C. Generalized formal models as theoretical and methodological bridges between social and cognitive psychology.

RESEARCH IN PROGRESS

Calanchini, J., Huang, L., Rees, H. R., Rivers, A. M., Roth, J., & Sherman, J. W. (in prep). Portable context cues as moderators of attitude expression. *Unpublished manuscript.*

Calanchini, J., Rivers, A. M., Rees, H. R., Schmidt, K., & Sparks, J. (in prep). A large-scale investigation into regional relations between socioeconomic stress and executive function. *Unpublished manuscript.*

Calanchini, J., Sherman, J. W., & Klauer, K. C. (in prep). Executive function contributions to implicit task performance. *Unpublished manuscript.*

Calanchini, J., Sherman, J. W., & Klauer, K. C. (in prep). The FORAY model: a multinomial processing tree of implicit attitudinal ambivalence. *Unpublished manuscript.*

Calanchini, J. & Lai, C. K. (in prep) A meta-analytic process-level taxonomy of implicit bias-reduction interventions. *Unpublished manuscript.*

CHAired SYMPOSIA

Calanchini, J. (2016, January). Generating recommendations to align academic incentives with scientific best practices. *Professional development session to be presented at the Society for Personality and Social Psychology 16th annual convention, San Diego, CA.*

PAPER PRESENTATIONS

Calanchini, J. (2015, September). Emotion expressions as cues for analytic processing. *Talk presented at the UC Berkeley social/personality brownbag series, Berkeley, CA.*

Sherman, J. W., **Calanchini, J.**, & Rivers, A.M. (2015, September). The efficient self-regulation of implicit social cognition. *Talk written and presented on behalf of J. Sherman at the Society for Experimental Social Psychology 51st annual meeting, Denver, CO.*

Calanchini, J. & Sherman, J. W. (2015, January). Debunking the myth that changes on implicit measures always reflect attitude change. *Talk written and presented on behalf of J. Sherman at the Association for Psychological Science 27th Annual Meeting, New York, NY.*

Calanchini, J., Sherman, J. W., & Klauer, K. C. (2014, July). Attitudinal and non-attitudinal components of IAT performance. *Talk presented at the European Association of Social Psychology 17th General Meeting, Amsterdam, NL.*

Sherman, J. W., Krieglmeier, R., & **Calanchini, J.** (2014, February). Process models require process measures: Unconfounding operating principles and operating conditions. *Talk presented at the Society for Personality and Social Psychology 15th annual convention, Austin, TX.*

- Sherman, J. W., **Calanchini, J.**, & Krieglmeyer, R. (2014, February). Sharpening our knives for carving the social mind. *Talk presented at the Social Cognition Pre-Conference at the Society for Personality and Social Psychology 15th annual convention, Austin, TX.*
- Moons, W. G. & **Calanchini, J.** (2013, October). Emotion expressions and persuasive appeals: Greater analytic processing of persuasive arguments made by angry sources. *Talk presented at the Person Memory Interest Group, Novato, CA.*
- Calanchini, J.** (2013, May). Emotion displays and persuasive appeals. *Talk presented at the UC Davis Psychology Conference, Davis, CA.*
- Calanchini, J.** (2013, April). Emotion expressions and persuasive appeals: Greater analytic processing of persuasive arguments made by angry sources. *Talk presented at UC Davis Social Psychology brownbag series.*
- Sherman, J. W., **Calanchini, J.**, & Krieglmeyer, R. (2013, January). De-biasing implicit social judgment. *Talk presented at the Society for Personality and Social Psychology 14th annual convention, New Orleans, LA.*
- Sherman, J. W. & **Calanchini, J.** (2013, January). Attitudinal and non-attitudinal components of attitudinal responses. *Talk presented at the Attitudes Pre-Conference at the Society for Personality and Social Psychology 14th annual convention, New Orleans, LA.*
- Calanchini, J.** & Sherman, J. W. (2012, May). Predicting behaviors from attitudes: The Quad model. *Talk presented at the Midwestern Psychological Association 84th annual convention, Chicago, IL.*
- Calanchini, J.** & Sherman, J. W. (2012, April). Predicting behaviors from attitudes: The Quad Model. *Talk presented at the Western Psychological Association 92nd annual convention, San Francisco, CA.*
- Calanchini, J.** & Butterfield, M. (2012, April). The downstream consequences of anthropomorphism on helping behavior. *Talk presented at the Interdisciplinary Graduate and Professional Symposium, Davis, CA.*
- Calanchini, J.** (2012, April). Predicting behaviors from attitudes: The Quad Model. *Talk presented at UC Davis Social Psychology brownbag series.*
- Calanchini, J.** (2011, May). Efficient control regulates bias when cognitive capacity is constrained. *Talk presented at UC Davis Social Psychology brownbag series.*
- Calanchini, J.** (2010, May). Casting a broad net: Construal level, racial categorization, and stereotyping. *Talk presented at UC Davis Social Psychology brownbag series.*

POSTER PRESENTATIONS

- Calanchini, J.**, Moons, W. G., & Mackie, D. M. (2015, October). Angry expressions induce careful processing of persuasive appeals. *Poster presented at the Inaugural UC Conference on Social Science and Law, Irvine, CA.*

- Rivers, A. M., Rees, H. R., Sherman, J. W., & **Calanchini, J.** (2015, October). General response biases: Evidence from the Weapons Identification Task. *Poster presented at the Inaugural UC Conference on Social Science and Law, Irvine, CA.*
- Calanchini, J.** & Moons, W. G. (2015, April). Angry expressions as cognitive cues for persuasion. *Poster presented at the Society for Affective Science annual conference, Oakland, CA.*
- Calanchini, J.** & Moons, W. G. (2015, February). Threatening expressions induce extensive processing of persuasive appeals. *Poster presented at the Society for Personality and Social Psychology 16th annual convention, Long Beach, CA.*
- Calanchini, J.** & Sacchi, D.L.M. (2015, February). Black sources induce more scrutiny of persuasive appeals. *Poster presented at the Social Cognition preconference at the Society for Personality and Social Psychology 16th annual convention, Long Beach, CA.*
- Rivers, A. M., Sherman, J. W., Reichardt, R., Roth, J., Rees, H. R., & **Calanchini, J.** (2015, February). Multinomial models are process-dependent rather than task-specific: The case of visual ambiguity. *Poster presented at the Social Cognition preconference at the Society for Personality and Social Psychology 16th annual convention, Long Beach, CA.*
- Moons, W. G. & **Calanchini, J.** (2014, February). Emotion expressions and persuasive appeals: Greater analytic processing of persuasive arguments made by angry sources. *Poster presented at the Society for Personality and Social Psychology 15th annual convention, Austin, TX.*
- Calanchini, J.**, Kochersberger, A., & Sherman, J. W. (2014, February). Racial humor and stereotyping: Divergent audience effects on stereotype activation and application. *Poster presented at the Social Cognition Pre-Conference at the Society for Personality and Social Psychology 15th annual convention, Austin, TX.*
- Calanchini, J.**, Sherman, J. W., & Klauer, K. C. (2013, January). Accounting for method-variance and construct-variance on the IAT. *Poster presented at the Society for Personality and Social Psychology 14th annual convention, New Orleans, LA.*
- Loersch, C., Bartholow, B., Manning, M., **Calanchini, J.**, & Sherman, J. W. (2013, January). Intoxicated prejudice: The influence of alcohol consumption on implicit and explicit measures of racial attitudes. *Poster presented at the Society for Personality and Social Psychology 14th annual convention, New Orleans, LA.*
- Calanchini, J.**, Gonsalkorale, K., & Sherman, J. W. (2013, January). Counter-prejudicial training reduces activation of biased associations and enhances response monitoring. *Poster presented at the Self-Regulation Pre-Conference at the Society for Personality and Social Psychology 14th annual convention, New Orleans, LA.*
- Calanchini, J.**, Sherman, J. W., & Ledgerwood, A. (2012, January). Efficient control regulates bias when cognitive capacity is constrained. *Poster presented at the Society for Personality and Social Psychology 13th annual convention, San Diego, CA.*
- Calanchini, J.**, Sherman, J. W., & Ledgerwood, A. (2011, May). Efficient control regulates bias when cognitive capacity is constrained. *Poster presented at the Association for Psychological Science 23rd annual convention, Washington, D.C.*

TEACHING EXPERIENCE

Teaching Assistant, Personality Psychology, UC Davis (2015)
Teaching Assistant, Stereotyping & Prejudice, UC Davis (2012, 2014)
Teaching Assistant, Social & Personality Development, UC Davis (2013, 2015)
Teaching Assistant, Social Cognition, UC Davis (2013)
Teaching Assistant, Social Psychology, UC Davis (2010, 2012, 2013)
Teaching Assistant, Psychology of Emotions, UC Davis (2012)
Teaching Assistant, Psychology of Religion, UC Davis (2012)
Teaching Assistant, Research Methods, UC Davis (2011)
Teaching Assistant, Introductory Psychology, CSU Sacramento (2009), UC Davis (2010, 2014)

PROFESSIONAL SERVICE

Ad hoc reviewer, *Cultural Diversity and Ethnic Minority Psychology*
Ad hoc reviewer, *Journal of Applied Social Psychology*
Ad hoc reviewer, *Journal of Experimental Psychology: General*
Ad hoc reviewer, *Organizational Psychology Review*
Ad hoc reviewer, *Social Cognition*
Ad hoc reviewer, *Social Psychological and Personality Science*
Graduate Student Assistant, Summer Institute in Social and Personality Psychology, UC Davis (2013)
Recruitment Chair, Psychology Department, UC Davis, 2013
Reviewer, Graduate Student Poster Competition, Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX (2011)
Social Chair, Psychology Student Association, UC Davis (2010)
First Year Representative, Psychology Student Association, UC Davis (2009)

PROFESSIONAL AFFILIATIONS

Society for Personality and Social Psychology
Association for Psychological Science
Society for Affective Science

MENTORSHIP

Grant Weiss (2012 – 2013)
Lovina Fernandez, MURALS Program (2011 – 2012)
Henry Young (2010 – 2011)

REFERENCES

Jeff Sherman, Ph.D.

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Cynthia L. Pickett, Ph.D.

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Karl Christoph Klauer, Ph.D.

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